



NUS  
INVESTMENT  
SOCIETY

# TRADING & ARTIFICIAL INTELLIGENCE

*The information provided in this article is for informational purposes only and is based on publicly available data. It does not constitute financial or investment advice.*

# INTRODUCTION

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# TRADING BEFORE AI

- Before computers, finance was a fully **manual system** with run on pen, paper.
- Trading floors and banks operated through **human networks**, physical ledgers, and face-to-face communication.
- Data updates required hours of clerical work.
- Historically, bankers and traders relied on:
  - Ledgers, quills, and ink to physically perform accounting at the Bank of England
  - Clerks and brokerage runners with armies of assistants updating and cross-checking transactions nightly
  - Coffee houses, telegraphs, and letters as a form of key communication hubs before electronic exchanges
  - Board boys & blackboards were used to trade manually, written and erased throughout the day



Source: The Conversation (2021)

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# Trading in the Human Centric Era

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# LIMITATIONS IN THE HUMAN ERA OF TRADING

Without technology, it raises concerns such as:

- **Slow information flow**
  - News and prices transmitted by mail or telegraph, creating large latency gaps
  - Retail investors often traded on outdated ticker-tape prices
- **Lack of technology usage**
  - Transactions verified via signatures and ledgers, instead of databases
  - Traders relied on institutional reputation (e.g. Bank of England clerks) to ensure accuracy
- **Prone to inefficiency & bias**
  - Errors in transcription were common
  - Emotional reactions (panic, rumor) often moved markets faster than fact

## Risks:

**Arbitrage** first emerged as traders exploited information delays between London, New York, and provincial markets

“**Record of bad bargains**” pertained brokers manipulated handwritten price lists to justify poor trades

**Physical distance** led to pricing inefficiency, as telegraph users had early advantage  
Fire, fraud, and riots were as dangerous as market risk

Source: Bloomberg

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# AI REVOLUTION IN TRADING

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**The birth of AI (1950s-1960s):** Foundational work like Alan Turing's 1950 paper *Computing Machinery and Intelligence* introduced the "Turing Test", laying the conceptual groundwork for what machines might do. While this era was mostly academic, it signalled the long-term vision of machine intelligence.

**Early integration in infrastructure (1970s-1990s):** Before full-blown AI models, early algorithmic systems (for example, the CATS trading system at the Toronto Stock Exchange in 1977) began automating tasks like order matching and price-setting.



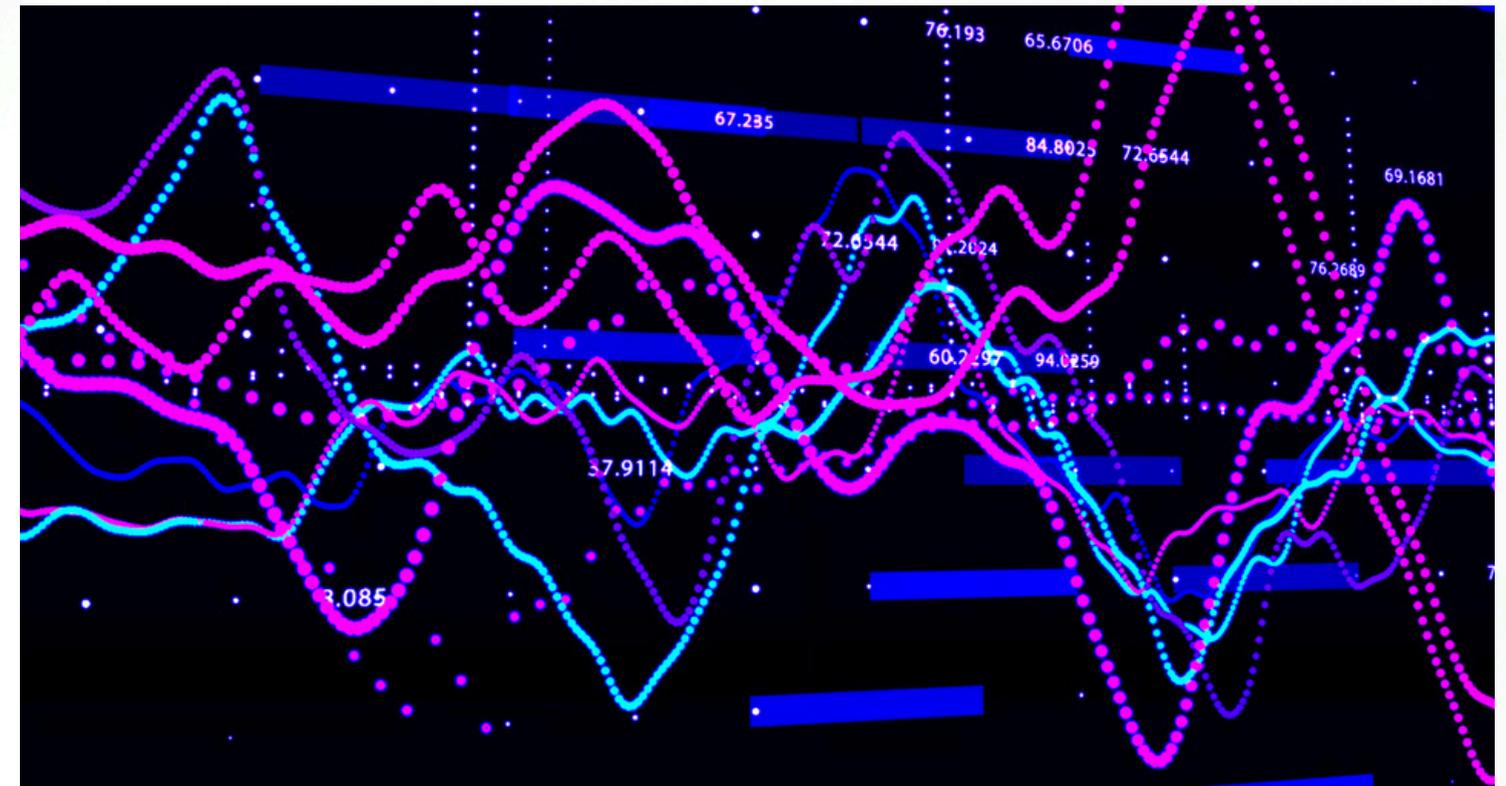
Source: Toronto Stock Exchange, Toronto, 1981 – © Avard Woolaver

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# AI REVOLUTION IN TRADING

**Rise of algorithmic and AI-driven trading (2000s-2010s):** By around 2010, estimates suggest that 60-70% of equity trades in developed markets are now algorithmically executed an enormous shift from manual trading.

**The LLM (Large language models)/ unstructured-data era (2020s-present):** AI is now capable of ingesting and acting on unstructured data (news-feeds, social media, earnings transcripts). As this happens, the tools available to traders expand far beyond price & volume alone.



Source: Powers J., BuiltIn (2025)

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# AI'S EFFECT ON TRADING

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**According to a study in Data Horizon in 2025...**

- **Sentiment analysis:**
  - AI systems now monitor large volumes of textual data (news, social media, central-bank statements) and extract sentiment or event signals much faster than human reading could allow
- **Earnings-call summarisation and unstructured data:**
  - Automated summarisation allows trading desks to act on management commentary or surprise disclosures quicker than ever.
- **Event detection:**
  - AI models can flag non-price, non-volume events (e.g., supply-chain disruption, satellite imagery) and integrate them into trading strategies.
- **Operational scale and cost saving:**
  - The global algorithmic/AI-in-trading systems market is large and growing: for example the “algorithmic trading software market” is projected to reach around US\$32.7 billion by 2033, with ~70-80% of equity trading volume in developed markets executed via algorithms.

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# CASE STUDIES

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GRAND VIEW RESEARCH



- According to the **LSE article** by **Maximilian Goehmann** and **Benzinga**, it estimates suggest 60-70% of trades in major equity markets are now algorithmically executed.
- The global market for “AI in Trading” is projected to grow from about US\$18.2 billion in 2023 to US\$50.4 billion by 2033, implying strong adoption and investment.
- The algorithmic trading market (which includes ML & AI integration) is growing at ~12-13% CAGR from 2025-2030 according to GrandView research.
- The IMF highlights that generative AI (GenAI) is likely to raise the speed of market reaction through processing unstructured data (e.g., central bank announcements) in real real-time.

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# CASE STUDIES

J.P.Morgan

## In 2024:

- JPMorgan integrated AI to enhance operational efficiency, customer experience, and data-driven decision-making.
- It treated data as an asset, using AI to analyze patterns, forecast trends, and optimize investments.

## Its uses primarily consisted of:

- **IndexGPT:** AI-driven investment advisory tool using GPT-4 + Natural Language Processing (NLP) to create thematic investment portfolios based on trends. Demonstrates AI's role in personalized, accessible financial planning for retail clients.
- **COIN (Contract Intelligence):** Automates review of legal documents, reducing 360,000 hours of manual work with near-zero error. Shows AI's potential in compliance, accuracy, and cost reduction.

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# CASE STUDIES

J.P.Morgan

## Its uses primarily consisted of (cont'd):

- **LOXM:** AI system that optimizes global trade execution using past trade data to maximize speed and price efficiency. Enhances market performance and client satisfaction in investment banking.
- **LLM Suite:** Generative AI assistant (developed with OpenAI) for employees to draft emails, summarize reports, and solve analytical tasks. Illustrates internal AI adoption for productivity and workflow automation while safeguarding proprietary data.
- **OmniAI Platform:** In-house AI/ML infrastructure that standardizes deployment, supports data scientists, and ensures secure, scalable AI use. Shows how banks build AI ecosystems to deploy models efficiently and safely.

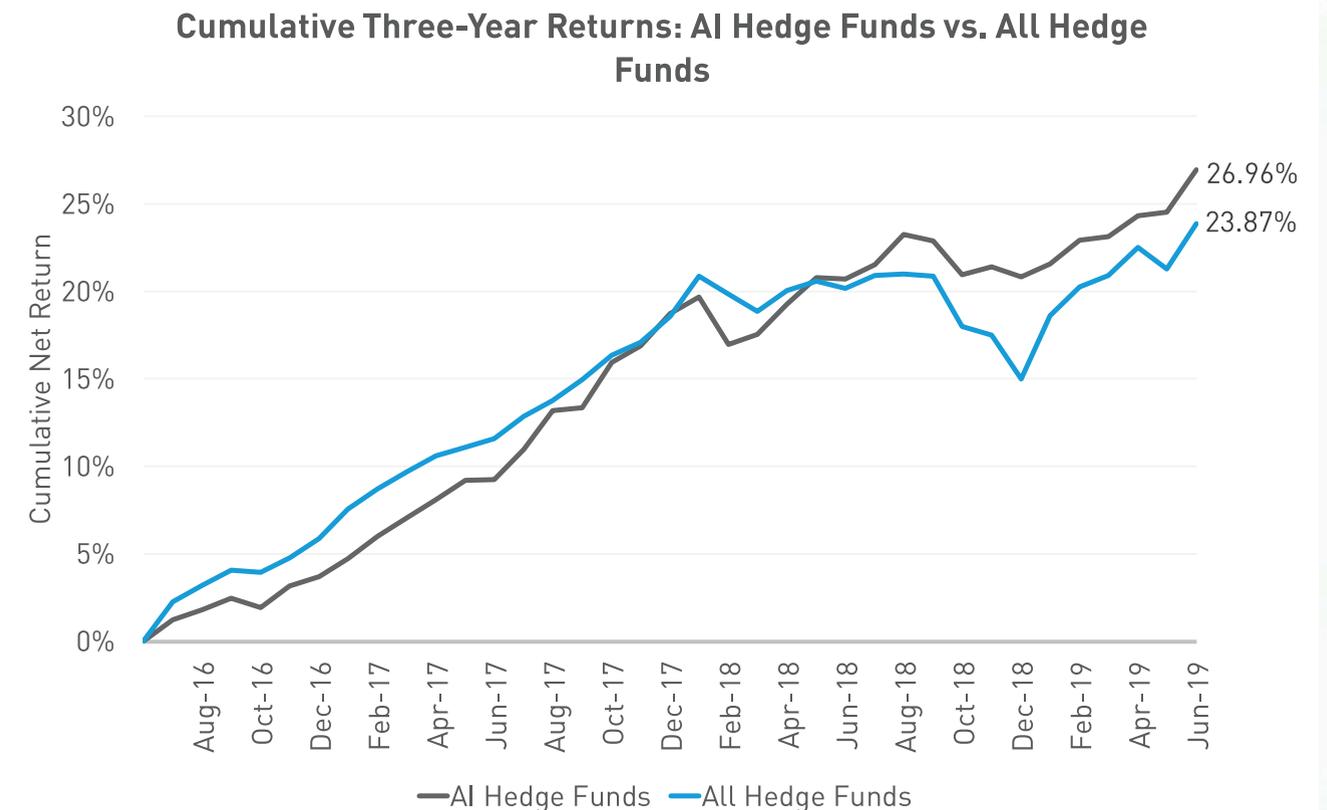
**AI in Banking:** Automates complex manual processes, enhances personalization, strengthens risk management and compliance.

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# INVESTMENT PERSPECTIVE

# HOW AI CONTRIBUTES TO HIGHER PROFITABILITY

- A Stanford study found that an AI analyst using only public information outperformed 93% of mutual fund managers over 30 years, generating ~600% higher alpha than human counterparts.
- According to 2024 reports from Deloitte and the SEC, AI-driven hedge funds outperformed traditional funds by up to 25%, highlighting AI's role in boosting profits and managing risk.



Source: Preqin Pro

SOURCE: PREQIN (2024), "AI-POWERED HEDGE FUNDS OUTPERFORM TRADITIONAL COUNTERPARTS."

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# SO DOES AI = HIGHER PROFITABILITY?

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“AI STRUGGLES WITH RARE EVENTS, EMOTIONS, AND CONTEXT — HUMAN OVERSIGHT REMAINS VITAL.”

(STANDFORD BUSINESS 2025)

”

- Not necessarily. While AI trading can enhance speed, precision, and short-term gains, it doesn't guarantee higher long-term profitability – results depend on data quality, market conditions, and human oversight.
- In strong bullish/uptrend markets, human-managed funds outperformed AI-driven funds, showing human discretionary judgment can add value when momentum is high.
- Takeaway: **AI enhances efficiency, not guaranteed profitability** – success still depends on strategy, timing, and market conditions..

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# CONCLUSION

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- AI transformed trading from manual decision-making to data-driven precision.
- Automation boosts efficiency, but not every algorithm guarantees profit.
- Human judgment remains essential for interpreting context and emotion.
- The future of finance lies in AI-human collaboration, not competition.

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